



# **Al-Noor International Consultants**

## **Brief Profile**

**Business Advisory |**

**Management Consultancy |**

**Financial Advisory**



# Agenda

- Vision
- History
- Leadership Team
- Service Portfolio
- Service Delivery Options
- Consulting Differentiation



## Brief Summary

Established in 2010, by Professionals having > 20 Years of Consulting experience, having worked with KPMG and other International firms.

Aim to offer the best in class Business Advisory, Management Consultancy, Audit & Training Services.

Assisted 200+ customers achieve their compliance to International standards and enhance their business through a structured approach.

# Vision

To reduce Business risk for our customers through effective business advisory, auditing, training and knowledge services.







## Our approach & strategy

- Excellence in consulting, business process re-engineering , auditing, training delivery etc., through systematic process approach model
- we believe in creating value and facilitating the clients to realize their goals through deep partnerships, viewing their success as our own
- We work with our clients in a manner that is team-oriented, constructive, and challenging, to get the best of both
- Al-Noor is committed to creating value for clients that returns many multiples of their investment
- We try to deliver tangible and positive change
- We strive to build bonds founded on integrity, trust and mutual respect
- Al-Noor strongly believes in building long-term business relationships with clients, and become their “Consultant of Choice”.

# HISTORY

2010



Established in Kuwait as a WLL Co.

2012



Signed Business associate agreements with “Coral eSecure, Perception Management Consulting, Global Qulaity Services

2020



Executed >200 projects in Kuwait, Oman & KSA. Clients include KNPC, KOC, KIPIC, KPC, KUFPEC, KISR, MEW, Gulf Bank, Burgan Bank, Alghanim Industries., etc.

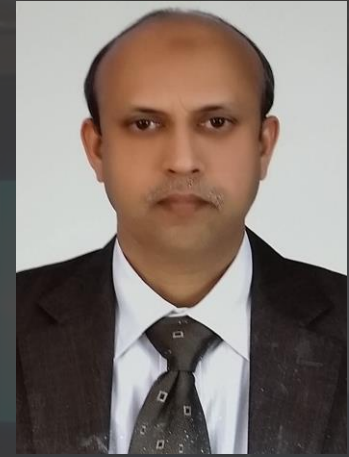


# LEADERSHIP TEAM



# Shaik Khaleel Basha

- Khaleel is the Founder-Managing Partner and head of Business Development
- Engineer by profession, started his consulting journey in 1990 with NNCPL, Bangalore and later worked with Global Consulting firms, KPMG, Kuwait
- Has helped clients achieve certification in wide range of systems including QMS, EMS, OHSAS, FSMS, ISMS, API, etc..
- Responsible for achieving Client satisfaction through a well defined project methodology - which is executed through a combination of onsite and offsite methodology and consultants.
- Khaleel leads the team - who carry forward Al-Noor vision and methodologies.





# Ajay Gavande

Ajay is the Partner & Head of Management Consulting, Auditing and Project Manager for most of the ISO systems consulting projects.

## *Credentials:*

- Bachelor of Mechanical Engineering
- Master of Business Administration
- PG Diploma in Human Resource Management
- Lean Six Sigma Black Belt
- *Certified Lead Auditor*
  - ISO 9001 QMS
  - ISO 14001 EMS
  - ISO 45001 OHS
  - ISO 50001 EnMS
  - ISO 31000 ERM
  - ISO 22000 FSMS
- Ajay has 20+ years experience in Management Consulting and Successfully completed > 200 projects in Kuwait, Oman, UAE, India
- Has delivered > 2000 man hrs of Training on several Management Systems
- Has conducted > 200 mandays of Audits (internal & external)



# Najmuddin Patwa

Najmuddin is the Head of Business Excellence, and specialist in Supply Chain Management

## *Credentials:*

- M.S Industrial Engg, Georgia Tech USA
- M.Sc. Logistics and SCM, National University of Singapore
- B.E Computer Engg., Mumbai University
- Lean Six Sigma Black Belt
- APICS Certified SC Professional
- PMI Project Management Professional



He has 14+ years Business Improvement & IT project experience in

- Retail
- Healthcare
- Automotive
- FMCG

Najmuddin's Focus areas of supply chain improvement:

- Physical - Design of warehouses, transportation networks
- People - Operational management, training
- Process - Lean, Six Sigma

# Sanjay Santuka

Sanjay is the CEO of Tyche International, Al-Noor's International Business partner for Financial Advisory Services

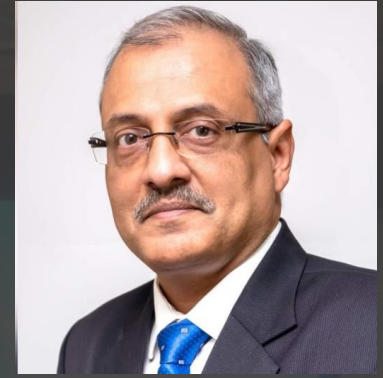
## *Credentials:*

- Chartered Accountant, India
- Bachelor of Law, India
- Chartered Internal Auditor, USA

Sanjay has 10+ years exp with Big 4 Auditing forms (EY, KPMG) handling MNC clients, local business groups. Also, involved in IFRS implementation at various companies and compliance audits etc.

15+ years of Industry experience, involved in restructuring the reporting processes, setting up accounting and process manuals, VAT implementation, ERP implementation, acquisition and strategic decisions.

Held board membership in diversified sectors in GCC, along with proven history of increasing productivity and turning around difficult situations





# Probal Choudhuri

- Probal is the Head of *Coral eSecure Ltd*, and Business associate for IT Consulting Projects of Al-Noor
- He has a 'hands-on' experience in each of the consulting subjects that Coral delivers. Probal has helped achieved clients achieve certification in wide range of subjects including COSO, ISO 27001, ISO 22301, ISO 20000, HIPAA, SOC 1, SOC 2, GDPR, BS 10012, HITRUST, ITIL, PCI DSS and COBIT.
- Probal started his consulting journey with a training background for a leading training body BSI - where he trained more than 1000 experienced professionals.
- Has effectively executed ISMS, COBIT projects in Kuwait, KSA including KPC, KUFPEC, Gulf Bank, Burgan Bank etc.





# Al-Noor Consulting Methodologies



# Service Portfolio

## **Management Consultancy, Training & Auditing:**

- Specialist and market leader in various ISO, API systems Consultancy, Training & Auditing including ISO 9001, 14001, 45001, 31000, 22301, 27001, 20000, HACCP, 22000, 50001, 17025, COBIT, etc.
- Handled several key clients, including KPC, KNPC, KUFPEC, KOC, KIPIC, KISR, MEW, NBTC Group, Al Sayer Group, Al Mulla Group, Al Ahlia Group, Alghanim Group, etc.

## **Business Advisory & Business Excellence:**

- Handled several projects including, KFH, First Equilease, Al Ahlia, Alghanim Industries, Zahem Malhotra, NBTC,, Al Mulla Engg, etc.

## **Financial Advisory:**

- Financial Advisory, Accounting & Book Keeping
- Mergers & Acquisitions
- Capital Raise, Debt Advisory & Re-structuring
- Investment Advisory
- Internal Controls Review, Auditing etc..

# Key Consulting Differentiation

- Program framework, not a project framework handover
- Enterprise risk reduction
- Mature risk assessment methodology
- Risk management processes at each business lifecycle and change
- Documentation at 4 layers which encompass certification and internal maturity requirements
- Measurements that determine the degree of compliance
- Awareness to each and every member of the organization
- Zero defect compliance

# List of Few Clients





## Few Client names:

- KIPIC
- KOC
- KNPC
- KUFPEC
- KISR
- MEW
- Kuwait Energy Co.
- NBTC Group
- Al-Sayer Group
- Al-Mulla Group
- Alghanim Group
- Ahlia Group
- Zahem Malhotra
- KDDB GT & C
- Fawaz Refrigeration Co.
- City Bus
- Jassim Transport Group
- Kuwait Pearl Catering
- Americana
- Sadeer GT & C
- Gulf Group
- Gulf Cable Mfg. Co.
- Gulf Bank
- Burgan Bank
- SQC Eng Consultants
- GEC DAR Eng Consultants etc..

**THANK  
YOU!**